



Enterprise Software

| Smarter | Quicker | Different |

DATUM ENGINEERING SUPPLIES PTY LTD

The Client:



Datum Engineering Supplies Pty Ltd is a specialist provider of quality metal cutting tools and engineering equipment with products from leading industry global manufacturers. Combining over 21 years of hands-on industry experience and knowledge, Datum delivers a complete range of solutions to support its customers, servicing customers right across Australia with delivery next day to most locations.



The Brief:

The original commission was to provide Datum with an integrated, easy to use, industry specific ERP software package to address all key areas of their business. As a sales driven, inventory focussed company, Datum were particularly interested in the provision of a robust inventory and stock management system combined with an easy to use and quick to respond quotes, sales and invoicing facility. Solutions provided with the GO Accounting and GO General Ledger modules included:

- Sales and Invoicing
- Customer Management
- Supplier Management
- Inventory and Stock Control
- Purchasing and Receivables
- Tracking of Customer and Backorders
- Accounts Payable and Receivable
- Statements
- General Ledger / Chart of Accounts
- Bank Reconciliation

The Outcome:

On July 1st 1997, Datum “went live” and have been using GO to drive and support their business ever since. Their implementation provided the integrated sales, purchasing, inventory and accounting facilities which delivered the structure and continuity required by Datum to effectively manage, build and grow the company. Datum were also able to offer a higher level of customer service to their clients.

Additional sales focussed facilities such as GO Selling have been developed and implemented for Datum to further assist them in their targeted sales campaigns.

Currently, Datum are preparing to upgrade and migrate their use of GO Software to the GO Cloud Option which will provide Datum with the greater speed, access and data security offered by the GO Cloud as well as delivering Datum the most up to the minute version of the GO Enterprise Suite.

“GO Business gave us structure, continuity and integration across all areas of our operation”

Craig Butcher, Managing Director, Datum Engineering Supplies Pty Ltd

www.gobusiness.net.au